



COSCO SHIPPING INTERNATIONAL (SINGAPORE) CO., LTD.

Annual General Meeting

25 June 2020



Business Operations Update:

Acquisitions and developments in Malaysia to create a consolidated logistics platform to provide our customers with a one-stop integrated service.

1) Acquired 80% shares of 4 companies - Guper Integrated Logistics ('GIL'), Gem Logistics ('Gems'), Dolphin Shipping Agency ('DSA') and East West Freight Services ('EWF') for RM 88 million.

2) Cogent Malaysia acquired assets comprising of open yard, machinery, equipment and office block from Golden Logistics for RM 8.35 million.

Business Operations Update:

Acquisitions and developments in Malaysia to create a consolidated logistics platform to provide our customers with a one-stop integrated service.

3) Optimization of business operations for Cogent Malaysia and its subsidiaries

4) Plans to increase investments in the construction of warehouses.

Business Operations Update: Construction of the Jurong Island Chemical Logistics Facility ('JICLF').

- Originally scheduled to be completed this year.
- All construction work were halted since 7 April 2020 as part of the circuit breaker measures.
- Construction work for the Jurong Island Project has not restarted and it is uncertain if there will be a shift in the completion timeline until we obtain greater clarity on when construction works can resume.
- The contractor is in close contact with relevant government authorities and will strive to resume construction work at the soonest possible time. The Company will make further updates if there are any material developments.



Artist's impression

Impact of COVID-19 on the Group's business operations.

- Business operations for the Company's core logistics business in Singapore and Malaysia continued to operate during the Circuit Breaker period in Singapore (as part of essential services) and the Movement Control Order period in Malaysia.
- Although there were some temporary disruptions to some aspects of operations in Malaysia, the Company was able to continuously carry on operations in Singapore and Malaysia with the adoption of safe management measures and guidelines set by local governments. The Company was also able to receive support through several government support scheme. Overall, the Company's core logistics business has so far not been severely impacted by the COVID-19 situation.

Impact of COVID-19 on the Group's business operations.

- The health of our employees will remain the Company's top priority. Apart from adopting guidelines and measures set out by the government, the Company has also taken additional steps to protect the health of our employees.
- In the midst of the pandemic and changes to daily operations, the Company strives to maintain operational capacity to meet customers' demands, to provide necessary support to other stakeholders and has received recognition for good service.

Impact of COVID-19 on the Group's business operations.

- Given that the COVID-19 situation continues to evolve, there is still a high level of uncertainty in terms of the length and depth of its economic impact.
- As such, there remains uncertainty as to the impact, if any or the extent of any impact, that COVID-19 will have on the Company. Nevertheless, the Company believes that the most recent rental waiver measures announced by the Singapore government will have an adverse impact on the rental income from some of the Group's investment properties leased to third party tenants.
- For the Financial Year ended 31 December 2019, the Group's rental income from its investment properties was approximately S\$28.1 million (or an average of approximately S\$2.3 million per month), representing approximately 16.4% of the Group's total revenue of approximately S\$171.5 million. At this stage, the Company is still assessing the extent of any such financial impact pending the release of the implementation details of the measures. The Company will continue to monitor the evolving situation and will give an update in this regard in the Company's first half 2020 Financial results announcement.



THANK YOU